



The Landstar

Link

Winter 2017

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TRANSPORTATION MANAGEMENT SOLUTIONS • TRUCKLOAD • LTL • HEAVY HAUL/SPECIALIZED • EXPEDITED • AIR • OCEAN • RAIL INTERMODAL

## 2017 Convention Registration Maximize Our Game

Landstar’s annual convention will be held April 5-9, 2017 at the JW Marriott Orlando Grande Lakes Resort in Orlando, Florida. Mark your calendars and respond to the electronic invitation if you receive it.

The deadline to register for the 2017 Landstar Agent Convention is March 1. During the convention you’ll hear from Landstar President and CEO Jim Gattoni on how the company plans to *Maximize Our Game* in the coming year. Plus, we have special guest speakers including former U.S. Presidential Candidate and Governor of Arkansas Mike Huckabee, former NBA player Walter Bond and keynote speaker Michelle Livingstone, The Home Depot vice president of transportation.

Be sure to pack your dancing shoes for a Latin-themed dinner and show with live music, and maybe a pair of boots too for country music duo Montgomery Gentry in concert.

And of course, the Saturday morning awards breakfast and closing banquet will not disappoint!

So be sure to register for the convention by March 1. See you there! ★

## New Landstar U.S./Mexico Logistics Center Opens



Landstar’s newly built U.S./Mexico Logistics Service Center in Laredo, Texas officially opened Jan. 19, 2017, with a ribbon-cutting ceremony. Landstar President & CEO Jim Gattoni, other Landstar executives, customers, agents and members of Laredo’s Chamber of Commerce were in attendance at the ceremony.

The 31,000 square-foot logistics facility is located on a 50-acre site that accommodates 450 trailers and provides room for future expansion. The center features a highly secure C-TPAT certified site, including a 30-bay cross-dock and transload facility, along with a dedicated platform and heavy/specialized freight area with a

custom 120-ton, stand-alone bridge crane.

Landstar has provided Mexico cross-border services out of Laredo since 1999, and has moved its operations to the new, expanded logistics center.

“We have expanded our cross-border and Mexico freight transportation operations to meet the needs of our customers,” said Landstar Transportation Logistics Executive Vice President of Operations Eric Meyer. “Landstar is known for its high level of service and extensive geographic coverage, servicing the Mexico market using more than 1,000 van and platform trailers to accommodate the broad range of commodities that comprise

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# In the News

## New Landstar U.S./Mexico Logistics Center Opens

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cross-border trade. The facility will better serve Landstar's customers, capacity providers and agents, and we believe it will position Landstar as the premier freight transport provider of cross-border operations."

Landstar's new logistics center is one of the largest facilities of its kind in Laredo. Its 30-door cross-dock is comprised of more than 20,000 square feet, designed to bring efficiencies to both less-than-truckload (LTL) and transload services. This complements Landstar's LTL business by allowing consolidation of several LTL shipments into one truckload before crossing the border into Mexico.

The new yard is capable of holding more than 450 trailers, which is more than double the capacity of Landstar's previous facility, and has a dedicated heavy-haul section of the yard that includes a custom designed, 120-ton stand-alone bridge crane. The crane has a clearance area of 35 feet high and 37 feet wide to transload many of the largest super loads.

"The 120-ton bridge crane is unique to the cross-border market. It is used to transfer oversize, heavy and specialized loads between various types of platform equipment coming to and from Mexico," said Landstar Transportation Logistics Vice President of Mexico Operations Steve Wisnieski. "Landstar commissioned and directed the design of the new bridge crane to meet our current and future needs, and to allow load transfers to happen safely and efficiently."

The service center also features conference rooms and meeting space for Landstar customers and agents, as well as a state-of-the-art area for Landstar BCOs to conduct business while loading and unloading, including a computer room, media center, lounge, and laundry facility.

Customers wanting more information about Landstar's Mexico cross-border facility and/or services should be directed to email [mexicosales@landstar.com](mailto:mexicosales@landstar.com) or call 800-872-9474. ★

## Appreciation Days 2017

Hundreds of business capacity owners (BCOs) and their families are visiting Landstar headquarters in Jacksonville during Landstar's annual BCO Appreciation Days event, Jan. 26-27. This year, the event kicks off at the Morocco Shrine Auditorium, conveniently located next to the truck parking. After opening comments and a question and answer session each day, BCOs can take a shuttle bus to the Landstar corporate office to attend one of several breakout sessions held from 10-11 a.m. Free time can be spent at the corporate office or offsite at the Morocco Shrine where lunch will be served from Noon until 1:30 p.m.

After lunch, attendees have the opportunity to hear from Landstar President and CEO Jim Gattoni, as well as Landstar agents invited to participate in a panel discussion. As always, there will be plenty of time to interact with other Landstar executives and staff, fellow owner-operators and vendors.

Those who attend safety meetings earn daily chances at great prizes, but only five finalists are eligible for the ultimate prize drawing - a brand new

truck! After dinner on Thursday night is the Landstar Deliver to Win Truck Giveaway Powered by Comdata, when the finalists gather on stage to see which lucky BCO will drive off in a 2017 pierce red Peterbilt 579.

Look for all the winners to be featured in Landstar's next *Road to Success* magazine. ★



**LANDSTAR**  
**BCO**  
**APPRECIATION DAYS**

**Landstar BCO Appreciation Days**  
**January 26 -27, 2017**  
**Morocco Shrine Auditorium**  
**3800 St. Johns Bluff Rd. S.**  
**Jacksonville, FL 32224**

**Check LandstarOnline under News & Announcements for event details or call 888-874-0300.**

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Send your ideas and suggestions to:  
[corpcomm@landstar.com](mailto:corpcomm@landstar.com)  
Please include your name, address and cell phone number.

## Employees of the Year 2016



**Stacy Knopf**



**Tracey Strunz**

Landstar's 2016 Employees of the Year will be recognized at the annual agent convention in April. In December, Stacy Knopf and Tracey Strunz were selected as Employees of the Year for 2016.

Knopf is the senior support specialist on the help desk support team in Jacksonville, Florida. Knopf, who joined the Landstar family in 1996, was Employee of the Month in December 2016 for consistently delivering outstanding service to Landstar agents and BCOs.

Strunz, who works out of Landstar's service center in Rockford, Illinois

as an automotive coordinator in the automotive operations department, joined Landstar in 2014. She was Employee of the Month in February 2016 for her dependability, superior organizational skills and role as a leader within her department.

Landstar President and CEO Jim Gattoni praised the employees for their commitment to Landstar throughout 2016. "Recognition as Employee of the Year is an acknowledgement of outstanding performance and teamwork. Stacy and Tracey represent overall excellence in Landstar customer service," said Gattoni. ★

## Star of Quality

Every day we come across members of the Landstar family who go that extra mile for customer service. Landstar's Star of Quality award is a great way to recognize those deserving BCOs and agents.

The next time you notice someone has done an exceptional job in upholding Landstar's values, nominate them for a Star of Quality award. Just send an email to [StarQ@landstar.com](mailto:StarQ@landstar.com) with the information. Be certain to include the nominee's name, unit number or agency code, as well as your contact information, and tell us what the nominee did that makes him or her deserving of a bronze, silver, gold or platinum Star of Quality.

Qualified nominees will receive a letter and lapel pin in recognition of their outstanding efforts. ★

## 2017 Pins Available Now

The 2017 design of the BCO Benevolence Fund lapel / hat pins will be on sale during Landstar Appreciation Days. Each collectable pin is sold for \$20 to raise money for the fund during the two-day event January 26-27.



The BCO Benevolence Fund was established in 2005 to provide financial assistance to qualified Landstar BCOs in hardship situations. Per the fund's charter, the fund was established to distribute financial assistance to qualified BCOs who do not have the assets to meet their existing financial

obligations and/or immediate basic living expenses for their families.

Only Landstar BCOs, truck operators employed by BCOs, and the immediate family members of each, are eligible to receive assistance from the fund.

For more information regarding the fund or how you can donate and get your 2017 hat pin, call Landstar BCO Services at 800-872-9541 and press any option to ask about the fund or send an email to [bcofund@landstar.com](mailto:bcofund@landstar.com). ★

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# In the News

## Landstar Scholarship Application Deadline Near

Time to apply for the Landstar Scholarship Fund is running out. Applications for the 2017-2018 school year must be received by March 6, 2017.

Applications for the Landstar Scholarship Fund for the 2017-2018 academic school year are available online at [landstar.com/news/scholarship](http://landstar.com/news/scholarship).

The Landstar Scholarship Fund was established to recognize outstanding undergraduate academic achievement and civic involvement of children of Landstar employees, business capacity owners (BCOs) and independent sales agents (agents).

The Landstar Scholarship Fund's recipients are well rounded individuals who succeed both in and out of the classroom, and whose qualities exemplify Landstar's commitment to excellence.

Scholarships are awarded based on a student's:

- Academic excellence
- Community service
- Extracurricular activities

Eligible candidates must meet the following criteria:

- Scholarships are only available to children of full-time Landstar employees as well as BCOs, agents and employees of BCOs and agents currently under contract with a Landstar company. Children of deceased Landstar employees, BCOs or agents who passed away while employed by or under contract with a Landstar company are also eligible for scholarships.

- To be eligible, candidates must be enrolled in high school and be planning to be enrolled fulltime (12 or more credit hours/semester) at an accredited two- or four-year college or university during the academic year for which the scholarship may be granted.

- All candidates must have a minimum cumulative GPA of 3.0 or higher.

- Candidates enrolled in an accredited two- or four-year college or university must successfully complete a minimum of 12 credit hours prior to the applications deadline (March 6, 2017).

- Candidates must also be planning to be enrolled full time (12 or more credit hours per semester) at their college or university during the academic year for which the scholarship is granted.



Download applications from [Landstar.com/news](http://Landstar.com/news), complete and mail to:

Landstar Scholarship Fund

Scholarship Applications

Attention: Don Stambaugh

13410 Sutton Park Drive South, Jacksonville FL 32224

*\*An appropriate receipt will be mailed back to you*

All materials must be received no later than the date specified on the scholarship application. The deadline to apply for the Landstar scholarship for the 2017-18 academic year is March 6, 2017.

Once the applications are received, an independent selection committee will evaluate all the applications and choose scholarship recipients.

The total number of scholarships awarded in any year cannot exceed 25 percent of the total number of applications received. The number of scholarships to be awarded will be determined following the scholarship application deadline. Award amounts are typically between \$2,500 and \$5,000 per scholarship for the upcoming school year. Awards will be announced during the Landstar Annual Agent Convention in April.

The state of Florida requires the following statement: A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL FREE WITHIN THE STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL OR RECOMMENDATION BY THE STATE. THE TOLL FREE NUMBER IS: 1-800-435-7352. ★

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# In the News

**Nashville**  
MUSIC CITY



## All-Star Celebration in "Music City"

The 6th Annual All-Star Celebration for Landstar Roadstars and Million Mile Safe Drivers is moving to "Music City." This year the event will be held at the Gaylord Opryland Resort & Convention Center in Nashville, Tennessee on Friday, July 7 until Sunday, July 9.

The three days of food, fun and camaraderie culminate with a special banquet and induction ceremony for the newest class of Landstar Roadstars and Million Milers, followed by the Landstar new truck giveaway. All active Roadstars and Million Milers are eligible to win the big rig, and BCOs attending the All-Star Celebration receive an additional entry.

Invitations to the All-Star Celebration will be mailed in April to the Class of 2016 Landstar Roadstars and Million Milers, as well as eligible alumni.

Landstar will provide invited guests two nights of accommodations on Friday and Saturday. Self-parking is free and available on-site.

For questions call 1-800-872-9400 and ask for Debbie Templeton, ext. 1305. ★

## More Enhancements To Landstar Connect App Ahead

Testing continues on even more enhancements to the Landstar Connect smartphone application, the mobile freight shipment app that connects Landstar customers, capacity and agents. New releases are in the works now and scheduled for the first quarter of 2017.

Landstar's mobile app provides users the ability to review load details, receive shipment status updates and capture/submit documentation via a smartphone. Customers benefit from the app through reduced time on the phone obtaining shipment status updates by utilizing computer access of critical load details. Capacity providers use the app to upload paperwork to Landstar via TRANSFLO Mobile+ and send required status updates directly from the road with a smartphone.

With auto arrival and departure notification enhancements, capacity providers no longer need to manually update their location and status - the Landstar Connect app automatically updates their arrivals and departures via smart phone for the shipping customer to view.

"The auto arrive and departure feature ensures there is no lag time for agents and their customers who need to know exactly where their freight is and when it's been received," says Eric Meyer, Landstar Transportation Logistics executive vice president of operations. "The extensive GPS load-tracking capabilities of Landstar Connect also delivers to our capacity providers the convenience of not manually needing to check-in."

The app also allows for enhanced cargo security through the activation of a geo-fence around the user's trailer. If the trailer is moved while this geo-fence is active, an alert is sent that a secure geo-fence has been broken. The Store and Forward enhancement improves communications in poor service areas. When the device is in a poor service area, Landstar Connect stores the GPS location and forwards it to the customer when service is regained ensuring there is no loss of tracking data.

Watch LandstarOnline for announcements about new developments for Landstar Connect or contact the account management department by calling 866-440-9161 or email [connect@landstar.com](mailto:connect@landstar.com).

Download Landstar Connect today from either the Google Play or Apple App Stores. ★

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## Landstar VP Participates in Annual Transportation Panel

Landstar Senior Vice President of Automotive Marketing Scott Grady took part in the Council of Supply Chain Management Professionals (CSCMP) Annual Transportation Panel at Ohio State University's Fawcett Center Jan. 12, 2017.

The Columbus Roundtable of CSCMP hosted the annual blue-ribbon panel on which Grady served as the motor carrier representative. Also on the panel was a shipper representative and a transportation intermediary.

During the two-hour discussion, the three experts shared their perspectives on the issues facing commercial users and providers of transportation and logistics services. The discussion included a forecast on new operational developments, regulatory changes, and what changes in Washington D.C. could mean during 2017.

Grady, who has spent the last 28 years working in the automotive industry providing transportation and logistics solutions, spoke about Landstar's Mexico cross-border operations as well as his involvement providing multi-modal cross-border solutions in Mexico. ★



*Landstar Senior Vice President of Automotive Marketing Scott Grady*

## Get More from Your Landstar Agent Website



Learn how to get more from your Landstar agent website by attending one of the webinars offered this quarter. Your website is a powerful tool for marketing your business, but you may not be using it at full capacity. Join Landstar vendor Web.com for an informative and free webinar about your website's capabilities.

Agent website webinars cover the following topics:

- Driving customers to the website
- Updating photos and banners
- Adding specific information about services to the website
- Connecting social media channels to the website
- Upgrading websites

Follow the links below to register for one of the following monthly webinars or contact corporate communications for more information:

**Tuesday, February 21 at 5:00 PM EST:**  
<https://cc.callinfo.com/r/1x7ry7o70kwwm&eom>

**Tuesday, March 21 at 5:00 PM EST:**  
<https://cc.callinfo.com/r/180n396tqdj7x&eom>

# In the News



## LSOs of the Month

Congratulations to Landstar Agent **Jim Wappler** of Savlo Logistics Inc. (SLV agency) in Locust, Georgia who was selected as the October 2016 Landstar Safety Officer (LSO) of the Month. Wappler and his agency have dispatched every load moved without a single accident over the last year. Wappler participates in Landstar's M.U.S.T. program which promotes a mutual understanding of safety together. During a recent M.U.S.T. customer visit Wappler updated his customer on regulation changes, cargo claim trends, and reviewed dispatch and loading procedures.

**Mike Applegate** of Bominx Transport Inc.'s (CRH agency) in Frankfort, Illinois was selected as the November 2016 Landstar Safety Officer of the Month. Kudos to Applegate, who believes that all safety related activities at his agency contribute to the agency's low accident frequency rate. During the last 17 years, Applegate has held an annual safety meeting for BCOs and LSOs, and last year participated in Landstar's first-ever agent panel at Landstar BCO Appreciation Days, which offered BCOs the agents' perspective on the industry.

For 12 consecutive months Markell Transportation Service in Hot Springs, Arkansas recorded zero accidents and cargo claims. In December of 2016 the Landstar agency owner, **Bruce Markell**, was named Landstar Safety Officer of the Month. Congratulations to Markell, who along with Field Safety Manager Earl Yarbrough conducted two M.U.S.T. customer visits during 2016 and were able to identify potential safety hazards and help the customer put safety measures in place. ★

*Know a Landstar Safety Officer (LSO) who has gone above and beyond to promote safety and deserves to be LSO of the Month?*

*Let us know. Email your nominations for LSO of the Month to [safety@landstar.com](mailto:safety@landstar.com) or contact any Landstar field safety manager.*

# MEXICO MONDAYS

JOIN OUR NEXT WEBINAR

**FEBRUARY 13, 2017 2PM-3PM CT**

**TOPIC:  
MEXICO SALES  
PROCESS**

**VISIT [LANDSTARONLINE.COM](http://LANDSTARONLINE.COM)  
FOR DETAILS ON HOW TO DIAL IN**

## UPCOMING WEBINARS

**MARCH 13  
LTL  
Consolidation**

**APRIL 10  
Heavy & Specialized  
Equipment in Mexico**

**MAY 8  
Mexico  
Capacity Solutions**

**JUNE 12  
LTL  
Rating Shipments  
in Mexico**

**\*Please note all Mexico  
Monday webinars will be  
held on the 2nd Monday  
of every month.**

## Landstar Special Delivery

Landstar employees generously donated 108 bicycles and 34 helmets to children in need of new wheels for the New Year. In December, Landstar BCO Dennis Mathis and Landstar Vice President of Information Technology Sid Sutphin made the special delivery to Jacksonville's Child Guidance Center. The center is a private, not-for-profit organization serving the needs of children, adolescents and their families in northern Florida since 1951. Landstar began working with the center in 1990. ★



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## Stroll on State

Landstar was a proud sponsor of the 2016 Stroll on State event in Rockford, Illinois. More than 75,000 people attended the annual holiday celebration held downtown the weekend after Thanksgiving.

Before the event, a dozen Landstar employees decorated trees throughout the downtown area and trimmed the "Landstar Christmas tree." ★



## Safety Thursday Conference Call

Dozens of Landstar BCOs gathered at the St. Augustine Orientation Center in December for the final Safety Thursday Conference Call of 2016 and the Landstar holiday luncheon.

December's safety topic was winter driving, and many members of the Landstar family called in with their tips on navigating poor road conditions.

After the safety call, there was a drawing for random prizes given out to BCOs who attended the luncheon at the St. Augustine Orientation Center. Everyone in attendance walked away with a prize ranging from hard hats, gloves and safety vests to mugs, bags and model trucks. The grand prize winner rolled into the New Year with a new set of tires! ★

## What's going on

### January

26-27 ..... Landstar BCO Appreciation Days  
Jacksonville, FL

### February

16 ..... Safety Thursday

### March

1 ..... Convention Registration Deadline

6 ..... Landstar Scholarship Application Deadline  
visit [www.landstar.com/news/scholarship](http://www.landstar.com/news/scholarship)

16 ..... Safety Thursday

23-25 ..... Mid-America Trucking Show  
Louisville, KY

### April

5-9 ..... Annual Agent Convention  
Orlando, FL

20 ..... Safety Thursday

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# Landstar Milestones

**Landstar is delighted to recognize those employees who will reach a milestone of 20, 25, 30, 35 and 40 years of service with the company this year. Their hard work and on-going commitment to Landstar over the years is to be congratulated.**



## **35 YEARS**

### **Bill Yost**

*Vice president, sales development, south*

**My greatest inspiration at Landstar is:** “Knowing that there is no limit on what our new agents can achieve when they come to Landstar.”

**One thing I miss from days gone by:** “I really don’t spend time missing the past, always look for the opportunity that the future will bring.”

**The one thing I want most people to remember about me is:** “That I am always looking for ways to help our Landstar agents and my fellow employees be successful in achieving their business goals.”



## **30 YEARS**

### **Sally Raper**

*Contractor services representative, BCO services*

**My motto:** “Patience is a virtue”

**My greatest inspiration at Landstar is:** “Gregg Nelson - he is well-respected, well-liked, has a wonderful sense of humor and is a great business man.”

**The one thing I want most people to remember about me is:** “I am honest with BCOs and customers, respectful, and treat others the way I want to be treated.”

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## **ALSO CELEBRATING MILESTONE ANNIVERSARIES**

**Amy Taylor, 30 years**

**Robin Boardman, 20 years**

**Darla Gray, 20 years**

**Curtis Hargrave, 20 years**

**Lisa Loveridge, 20 years**

**Sunnie McGuire, 20 years**

# Welcome *New Agents* 11/28/16 - 12/31/16

Almjeld, James - WVT  
Azimov, Zikryakhon  
"Zack" - ZAC  
Bibik, Kenneth - KBD  
Bobeldyke, Wayne - WBT  
Buchanan, Kenneth - KBU

Caruana, Bryan - BNC  
Dugan, Jay - JYP  
Elizondo, Maria - MEV  
Ellis Jr., Donell - NSO  
Ethridge, Jacob - ETH  
Gallagher, Cody F. - CFG

Hart, Sara - RHS  
Jones, Jason - JBY  
Klein, Ruth - IRG  
Maltz, Steven - HWY  
Mastrogiuseppe,  
Michael - MST

Oladapo, Layi - ODO  
Parish, Jerome - JEP  
Pena, Andres - PNT  
Pina, Robert - EDP  
Reyes, Ramon - VLC  
Rich, Wallace - WWR

Rivers, Susan - SRL  
Rodgers, Marjorie - ROG  
Rowntree, Gary - RMD  
Vance, Micah - VNC  
Walker,  
Lawrence "Dale" - LAD

Washington,  
Langston - LST  
Williams, Erick - ALB  
Wilson, Adrain - FTL  
Wilson, Keah - WMI

# Happy Anniversary *Agents 10+ Years* 11/28/16 - 12/31/16

## 42 YEARS

Harrelson, Larry - KAN

## 38 YEARS

Anweiler, Donald - IND

## 35 YEARS

Campbell, Gary - KCE

## 34 YEARS

Gallagher, Readona - GRE

Hegarty, Paul W. - PHX

Olsen, Thomas E. - RKD

## 31 YEARS

Eastep, Linda - WOD

Kidwell, Amanda - BLM

McClellan, Charles - COH

Pirtle, Richard - AMR

## 30 YEARS

Atwell, Deborah - RFH

## 29 YEARS

Cunningham, Chris - SUJ

## 28 YEARS

Money, David - BTL

Money, Michael - BTL

## 26 YEARS

Johnson, Jay - FFO

Taylor, Janis - FFO

## 25 YEARS

Janes, Amanda - ITS

Montz, Mary - ITS

Warner, Eugene "Chip" - BCH

Wightman, Neal - SDW

## 24 YEARS

Robison, Jim - STR

## 23 YEARS

Riordan, Ronnie - BGN

## 22 YEARS

Lisk, Jim - HBG

## 21 YEARS

Arbuckle, Brad - OCF

Arbuckle, Michelle - OCF

Deppe, Greg - RF1

Ditzler, Karin - STE

Ditzler, Richard - STE

Ward, Rick - RTS

Zetterberg, Jon - TYS

## 20 YEARS

Daniels, Donna - BSK

Shepley, Bob - WLB

Tate, Wyatt "Ike" - CL2

Vaughan, Walter - WJV

## 19 YEARS

Jimenez, Rosemary - MIA

Strickland, Tommy - TSA

## 18 YEARS

Helton, Stephen - CTN

Ritter, Dee - RTI

## 17 YEARS

Finlay, Tom - TFD

Jones, George - LLF

Speck, Irene - JIS

## 16 YEARS

Davis, Chris - PWM

Emberton, Ron - RWE

Henson, Darrell - ENG

Ledgerwood, Donnie - SCD

## 15 YEARS

Flores, Dawn - DDB

Gardy, Brian - ORO

Lawry, Dan - LFS

Sapoznick, Jeff - ALL

Stern, Wade - SHM

Stewart, Robby - MAX

## 14 YEARS

Burnette, Sandy - FAR

Gagliano, Hal - GCW

King, Amy - MVL

Rhodes, Michael - FAR

Stringer, BJ - LWT

Tharp, Todd - ZIN

## 13 YEARS

Boles, Brandon - OPL

Burnett, Thomas W. - LTL

Cartos, Nick - MEP

Cooner, Bill - TSC

McDaniel Jr., Don - AAL

McDaniel Sr., Don - DCM

McDearmid, Sue - SKM

Moore, Elizabeth - FRT

Moore, Ronnie - FRT

Smith, Kathy - CKT

Vlk, Scott - VLK

Vlk, Lisa - VLK

## 12 YEARS

McGee, Brent - MRE

McGee, Christopher - MRE

McLochlin, Mark - SBN

## 11 YEARS

Evans, Shannon - DTM

Menter, Cindy - MID

## 10 YEARS

Barbini, Laura - LRB

Dominguez, Ray - RAY

Middleton, Andrew - GNX

Middleton, Patrick - GNX

Middleton, Tom - GNX

Ralph, David - EWR

Wappler, Ingrid - SLG

Wappler, James - SLG

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# Welcome New BCOs 11/28/16 - 12/31/16

Abdi, Abdisalan M.  
Abdoulaye, Tayabou  
Adams, Louella M.  
Adams, Maurice A.  
Adenugba, Adetunji  
Almy, Ronald Lee  
Alston, Oronde D.  
Alvarado, Michael  
Anglin, Cecilia  
Antunovic, Milan  
Armstrong, Keith  
Aten, Joe W.  
Bailey, Robert K.  
Baker, Aaron T.  
Baker, Antonio P.  
Banks Jr., Elbert  
Banks, Shane K.  
Barakat, David  
Barnes, Raymond  
Barnett, Patsy A.  
Barnett, Timmie D.  
Barrios, Louis R.  
Bass, Adrian L.  
Bass, Daniel H.  
Bates, James M.  
Baxter, John O.  
Bayne, Samuel J.  
Beal, Arveal L.  
Beal, Barbara A.  
Beasley, Michael E.  
Beauzile, Jean D.  
Beltran, Sergio R.  
Bennett, Erick D.

Benoit, David C.  
Biedler, Roy D.  
Bille, Albert  
Black, Jessica L.  
Blevins, Michael  
Blon, Jean M.  
Bogar, Otis T.  
Bolton, Tracy C.  
Boudreaux, Tristan  
Bouton, Timothy  
Boyce Jr., Hutchinson  
Boyce Jr., Kenneth  
Boyle, Robert B.  
Branscombe, Ronald  
Branum, Harry S.  
Bray III, Donald  
Breux, Darrick D.  
Britton, Perell L.  
Brooks, Jayvein C.  
Brown, Kimberly M.  
Bryan, Paul F.  
Bryant, Carnell D.  
Bryant, Darryl  
Bryant, Tiffanie  
Buchan, Jerry E.  
Buckley, David W.  
Bugg, David L.  
Bullard, Melvin N.  
Bundy, Timothy J.  
Burgin, Reginald L.  
Calixte Sr., Elouima  
Camara, Carlos  
Campbell III, William

Campos, Alberto I.  
Cardoza Sr., Willie  
Carl, Matthew S.  
Carlson, Mathew J.  
Carnell, Paul T.  
Cathey, Martina C.  
Chaffins, Joseph L.  
Chafins, Donald J.  
Champion., Stephen L.  
Cineus Sr., Jean  
Clark, Aaron A.  
Clark, Detorres X.  
Clark, Robin E.  
Cobian, Ana C.  
Cohens, Duane L.  
Coleman Jr., Ronald  
Collins, Perry T.  
Collins, Richard W.  
Combs, James R.  
Comerford, Christopher  
Concepcion, Justin  
Cones, Gregory L.  
Cook, James E.  
Counce, David C.  
Coveny, John J.  
Culpepper, Benjamin  
Cunningham, Jack D.  
Dagane, Guled M.  
Daley, Ikeon D.  
Dally, Douglas L.  
Daniel, Joseph  
Daniels, Wallace C.  
Dasilva, Carlos A.

Davis, Charles T.  
Davis, Jephth S.  
De Leon, Juan F.  
Dean, Keith L.  
Delellis, Matthew  
Delellis, Militza  
Desir, Dimmy  
Dodge, Nelson E.  
Dorvil, Ramy  
Dotson, Kevin R.  
Downs, David E.  
Dumbia, Imbemba  
Dutton, Paul J.  
Edder, Lewis H.  
England, Jimmie L.  
Ervin, Michael J.  
Espinoza, Michael  
Farah Sr., Musse  
Feasel, Daniel L.  
Fells Sr., Leon  
Ferrell, Christopher  
Ferrer, Luis A.  
Foster, John A.  
Freeman Sr., Andrew  
Fuller, Tammie L.  
Fullmore, Khalid H.  
Furtado Sr., Ruben  
Galanis, Constantine G.  
Galkin, Tymofii  
Galloway Jr., John  
Garcia, Noel  
Gentry, William A.  
Germain, Mikenson

Gianniotis, Theofanis  
Gibbs, Michael S.  
Gilbert, Steven R.  
Gitau, John N.  
Gix, Roosevelt  
Goodwill, Bennett M.  
Gordon, Damion R.  
Gordon, George W.  
Gordon, J. Brian  
Gordwin, Patrick  
Green, Denny J.  
Griffin, Larry D.  
Griffin, Terrell D.  
Griffith, Daniel C.  
Griffith, Terri A.  
Groening, Jacob  
Guillen, Alejandro  
Gurung, Kharka B.  
Gutierrez Jr., Vicente  
Hagar, Robert E.  
Hardy, Terrence L.  
Hare, Kenneth L.  
Harper, Celetha J.  
Harry, Simon A.  
Hatfield, Michael D.  
Hawkins III, Harry  
Hawkins, Douglas L.  
Hawkins, Ricky L.  
Haye, Dalion  
Hayes, John C.  
Hays, Michael P.  
Heagle, David A.  
Heck, Jeremy M.

Helm, James D.  
Helton, Brian K.  
Helton, Kim M.  
Henderson, Billy  
Henderson, Larry  
Herrera, Ricardo  
Hill, Dianne M.  
Hill, Shannon L.  
Holguin, Antonio  
Holiday, Davon D.  
Hopper, Jay L.  
House, Oryn J.  
Houston, Frank E.  
Howard, Clarence  
Howell, Jeremy  
Hreha, Philip J.  
Hudgins, Charles D.  
Hussain Sr., Bashir  
Ingram, Kenyatte  
Isele, Konrad V.  
Isley, Cary L.  
Jackson, Anthony  
Jackson, Kerry L.  
Jackson, Mark D.  
Jackson, Mearthur  
Jackson, Russell C.  
Jacques, Remy  
Jalloh, Alphaumare  
James, Patrick A.  
Jean, Carlo  
Jenkins Jr., Glen  
Jennings, Howard  
Jimenez, Jose L.

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# Welcome New BCOs 11/28/16 - 12/31/16

Jimenez, Miguel A.  
Jimenez, Manuel S.  
Johnson, Alfred  
Johnson, Benjamin  
Johnson, Cristian  
Johnson, Dwayne  
Johnson, James  
Johnson, Preston  
Johnson, Richard D.  
Johnston, Dale W.  
Johnston, Earnest  
Johnstone, Frederick  
Jones Jr., James  
Jones, Brian D.  
Jones, Sandy L.  
Jordan, Brad A.  
Jorgensen, John W.  
Kaiser, Kevin W.  
Kaplan, Seth A.  
Katsaros, Michael R.  
Keif, Freeman J.  
Kennedy, Dexmitchell  
Key, Antonio  
Key, Clotilee L.  
Kimball, Roger L.  
King, Brian P.  
Kiraly, Steven L.  
Kirkwood, Jerry  
Kirschner, David M.  
Kirschner, Joseph R.  
Knight, Cyrano F.  
Knight, Johnny L.  
Koubai, Shouaib  
Kuchumov, Egor V.

Langston, Kevin D.  
Lankarge, David M.  
Larrow, Bonnie M.  
Laursen, Gordon M.  
Laursen, Veronica R.  
LeClair, John L.  
Ledoux, Marc D.  
Leonard, Anna M.  
Leonard, William C.  
Lesner, Rockne P.  
Loftis, Rickey J.  
Lopez, Jose G.  
Low, Floyd  
Low, Pauline  
Lowe, Kim M.  
Lowe, Robin K.  
Lugo, Carlos S.  
Lujan Sr., Raudel  
Lusk, Brian R.  
Maager, Donald A.  
Maccabee, Michael  
Macha, Alan J.  
Maddox, Mitchell D.  
Maestre Jr., Juan  
Maile, Chad L.  
Mangum, Renita N.  
Marcum, Chad  
Marocco, Christopher  
Marshall, David  
Marte, Dioscoldy  
Martin, Ira G.  
Martin, Philip C.  
Martinez Sr., Jose  
Martinez, Eduardo

Mason, Derick  
Mason, Marquett V.  
Masry, Sayed A.  
Massaro, Jesse A.  
May, Stephen I.  
McCarty, Robert E.  
McClain Jr., William  
McClure, Willie A.  
McCrary, Willie J.  
McDade, Christopher  
McNickles Sr., Schelvin  
Meeks, James W.  
Merriweather, Aron L.  
Metcalf, Brent A.  
Milburn, Scot A.  
Miller, Keith A.  
Mitchell, Jerry L.  
Mohamed, Abdirizak  
Mohamed, Abdisalam  
Montgomery, Rickey B.  
Moore, Richard D.  
Moore, William K.  
Morales, Maria L.  
Moreland Jr., David  
Morgan Sr., David  
Morgan, David L.  
Morgan, Rodney J.  
Morris Jr., James  
Morris, Denise M.  
Morten, Randy  
Munroe, Paul  
Murphy, Roger D.  
Myers, William M.  
Neal, Joshua R.

Nelson, Aaron L.  
Nelson, Jamie D.  
Nemeth, Karoly  
Newman Sr., Kirk  
Newman, Charlean  
Nyandwaro, Joseph  
O, Yosvany La  
Ochoa, Ana L.  
Oleary, Timothy  
Olsen, Robert J.  
Orama, Luis J.  
Ortega, Daniel M.  
Osteen, Jeffrey S.  
Ozbek, Ahmet H.  
Parra, Francisco  
Parra, Jaime J.  
Parsons, David A.  
Pastukhov, Aleksandr  
Patterson II, Martin  
Pena, Juan M.  
Perdue, Corey  
Perez, Jose E.  
Ploski, Matthew A.  
Ploski, Nancy L.  
Popescu, Petre I.  
Powell, Robert S.  
Preston, Matthew  
Proctor, Timothy D.  
Profit Jr., Dewey  
Puzaka, Siarhei  
Quezada, Richard  
Quick, Steven B.  
Ramirez, William  
Ramos, Edgar N.

Ramsey, Mitchell L.  
Ray, Gary W.  
Reed, Michael S.  
Reese, Calvin N.  
Reesha, Randy J.  
Reeves, Carlos A.  
Remy, Davidson  
Richardville, Charles  
Ripperdan, Matthew  
Risley, Justin G.  
Rivera, Juan A.  
Roberts, Kenneth  
Roberts, Marc S.  
Rodriguez Jr., Juan  
Ross Jr., Anthony  
Ross, Peter L.  
Ruckdeschel Jr., William  
Rutledge, Jeffrey  
Sabagh, Alen A.  
Saiyed, Shahidhusan  
Salewski, John J.  
Sams, Johnny  
Samulski, John J.  
Sanders, William H.  
Sandoval, Jose M.  
Sargent, Jessie J.  
Sarinana, Gary S.  
Secret, Jack G.  
Sell Sr., Dennis  
Shannon, Joseph  
Shtanko, Vitaliy  
Sidhu, Amoljeet S.  
Simmons Jr., Leroy  
Simmons Sr., Gabriel

Simpson, Floyd A.  
Sisic, Ernes  
Skubish, Paul  
Smit, Don  
Smith, Billy R.  
Smith, Christopher  
Smith, Harry D.  
Smith, John E.  
Smith, Nole W.  
Some, Tabom  
Soriano, Andres J.  
Soulemanou, Jamot  
Southern, Charles  
Spears, Dustin  
Squires, Clarence  
St. Hilaire, Salvador  
Steiner, Donald E.  
Stephens, Joyce J.  
Stephens, Ricky L.  
Stewart, Robert A.  
Stewart, Steve C.  
Stoney, Lakkia U.  
Strauss, Edwin L.  
Straw Jr., William  
Streeter, Lyndell  
Strickland, Christopher  
Sullivan, David J.  
Sumner, Kurt D.  
Sweet, Trevor L.  
Tampi, Joseph  
Tate, Marcus L.  
Taylor, David A.  
Taylor, Ronda L.  
Tedla, Aaron M.

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# Welcome New BCOs 11/28/16 - 12/31/16

Terry, Phillip L.  
Tezeno, Jerry  
Thomas, Kurt R.  
Thomas, Noel M.  
Thompson, Marvin  
Thurmond, Clarence  
Toscano, Guadalupe  
Toussi, Amir H.  
Townsend III, Theodore  
Tracy III, Michael

Trawally, Alieu M.  
Treadway, Travis C.  
Ulbrich II, Gene  
Urraca, Pedro A.  
Valdez Jr., Israel M.  
Valencia, Sigifredo  
Valenzuela, Jesus G.  
Vergara, Ignacio E.  
Viloria Sr., Isid  
Vogel, Wayne K.

Waldron, Ashley A.  
Walker, Steven C.  
Walls, Bonnie L.  
Walls, David L.  
Walters, Christopher J.  
Walton, James R.  
Ware, Damarcius R.  
Watkins, Nicolas R.  
Way, Jerome C.  
Weber Sr., Franklin

Welsh, Lynne A.  
Wendt, Andrew  
Westlund, Ronald E.  
Wheeler, Zachary R.  
White, Daniel P.  
Whitehead, Steven  
Whitt, Jeffery L.  
Whitt, Terino G.  
Wilkerson, Kendrick  
Wilkins Jr., John

Williams, Christopher  
Williams, Fred O.  
Williams, Lewis L.  
Williams, Robert C.  
Williams, Zachariah  
Wills, David E.  
Wilson, Beverly M.  
Wilson, George L.  
Wilson, Johnny  
Wilson, Leo M.

Worrell, David P.  
Wyatt, Charles N.  
Yoder, Douglas K.  
Yoder, James A.  
Young, Danyele K.  
Young, David A.  
Young, Logan B.  
Zalenski, Pavel  
Zapata, Humberto  
Zollicoffer, Jonathan

# Happy Anniversary BCOs - Milestone Anniversaries 10+ Years 11/28/16 - 12/31/16

## 36 YEARS

Page, Charles L.

## 34 YEARS

Jordan, Robert D.  
Kuharski, Anthony J.  
Slutts, Ralph  
Vorst, Duane J.

## 33 YEARS

Graham, Albert R.  
Reed, Daniel  
Storey, Charles R.

## 32 YEARS

Buckman Sr., Alan  
Wetzel, Wayne

## 30 YEARS

Bailey, Joe  
Bierschwal, R. John  
Johnston, Mark S.

Taylor, Harvey D.

## 29 YEARS

Carson, Richard H.

## 27 YEARS

Franklin, Ronald D.  
Nelson, Randy L.  
Norman Jr., George

## 26 YEARS

Carson, David K.  
Myers, John T.

## 25 YEARS

Fritz III, Edwin  
McFall, Donald E.  
McFall, Patricia W.  
Wilcox, William P.

## 24 YEARS

Caine, Mark A.  
Haydt, Dean R.

Poole, Alan D.

Thompson, Jeffrey D.

## 23 YEARS

Baran, Thomas P.  
Lynn, Robert  
McCurdy, Warren O.  
Parker, James R.

## 22 YEARS

Quisenberry, James  
Quisenberry, Linda  
Selhorst, John C.  
Standridge Sr., Bobby  
Willson, Beverly C.  
Willson, Randy R.

## 22 YEARS

Lovegrove, Daniel W.

## 21 YEARS

Coffman, Floyd  
Gill, Harry

Hackworth, Mark M.

Ketcham, Dwayne A.

Lynn, Judith

Madden, Larry W.

Martin, Kenneth M.

Spence, Dewayne

Stewart Jr., Charles

Wood, Peter H.

## 20 YEARS

Edwards, Robert G.  
Mitchell, William B.  
Norvell, Gerald I.  
Roat, Larry A.  
Spradling, Earl D.  
Turner, Patrick  
Wiens, Albert H.  
Wiens, Edith J.

## 19 YEARS

Middleton, Douglas E.

Tracey, Stephen M.

Volk, Vincent S.

## 18 YEARS

Aguero, Jose  
Cairns, Matt D.  
Gardner, Jacqueline  
Kryszczuk, John  
Long, Debra L.  
Oglesby, Richard L.  
Parks, David  
Siders, Edward E.  
Smith, Craig E.  
Suggs, Otis E.  
Watkins, James  
Yerkey, Keith W.

## 17 YEARS

Arnone, Joseph A.

Brooks, Billy

Crouch, Kurt W.

Dale, Danny

Davidson, Gerald I.

Eaton, Robert T.

Hembree, Roger C.

Jones, Ralph D.

King, Delmar

King, Dennis A.

Lowery, Johnny R.

Rivas, Esteban

Scates, James R.

Stonesifer, Helen

Watson, John S.

## 16 YEARS

Brantly Jr., Ronald

Byars, James H.

Carter, Duane

Donley, Gene E.

Griffin, Ronald

Harper, Gary

Jarrett, Ronald

Knauff, Joseph S.

Morris, Ronald

Ortega, Francisco

Percious, Vicky

Perry, Brady L.

Perry, Lisa

Pugh, Myron R.

Snipes, Bonham

Snipes, Carol

Watkins, Deloris E.

Watkins, William D.

Zarzycki, Zbigniew

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# Happy Anniversary

BCOs - Milestone Anniversaries 10+ Years 11/28/16 - 12/31/16

## 15 YEARS

Bahr, Henry  
 Bean II, Richard  
 Bell, Esther M.  
 Bocek, Joseph  
 Britt, David  
 Byam, Mervyn A.  
 Cannon, Gregory G.  
 Collins, Jerry  
 Downs, Charles A.  
 Dozier, Phillip  
 Federico, Elisabeth  
 Federico, Michael S.  
 Houchin, Donley G.  
 Jasper, Erick L.  
 Jones, Michael  
 Kollock, Weldon G.  
 Littlefield, Walter  
 Moon, Danny  
 Payne, James  
 Rodgers, Ricky D.  
 Rodriguez, Rolando  
 Rogers, William  
 Vincent, Kenneth  
 Yeakle, James  
 Young, Ernest

## 14 YEARS

Akers, Melvin

Bauer, Robert  
 Cabrera, Manuel  
 Cuatt, Michael C.  
 Fernandez, Oscar  
 Fiset, Gerald F.  
 Furchner, Scott J.  
 Gil Jr., Henry  
 Gilbert, Alton  
 Grimes, James A.  
 Hayes, Aaron  
 Johnson, Christiana  
 Martinez, Martin  
 McCoy, John D.  
 Pastor, Marshall  
 Quinby, Donald  
 Ragin, William H.  
 Thomas, Donald R.  
 Yawn, James R.  
 Zamarripa, Jose

## 13 YEARS

Andrade, Agustin  
 Aulman, Timothy L.  
 Baxter, Lindsey  
 Baxter, Rochelle  
 Chapman, David A.  
 Crenshaw, Franklin D.  
 Criner, Terry D.  
 Daniels, Randy W.

Dinoto, David J.  
 Doody, Scot T.  
 Durakiewicz,  
 Mirosław  
 Eanes, Joseph  
 Fletcher, Max  
 Flores, Santiago  
 Fuss, Dennis R.  
 Gardner, Patrick R.  
 Gibson, Denise A.  
 Hill, Micky  
 James, Larry A.  
 Lampher, Danny  
 Livingston, Stoney  
 Loiseau, Joel  
 Lovett, Hodjal T.  
 Martin, Richard C.  
 Needham, Robert  
 Nichols, Larry C.  
 Price, Bill C.  
 Reyes, Heriberto  
 Rodriguez, Alfonso  
 Rodriguez, Cesar  
 Sheets, Katherine M.  
 Sheets, Lonnie R.  
 Smith, Michael L.  
 Twomey, David E.  
 Watts, Phillip L.

Yeager, Gary D.

## 12 YEARS

Allison, William C.  
 Bladergroen, Shaun  
 Boggess, Kenneth  
 Boswell Jr., H. M.  
 Canty, Charles  
 Dabek, Wojciech  
 Erdmann, Gary L.  
 Everett, Curtis  
 Gordon, Paul  
 Greene, Robert C.  
 Hamilton, Richard E.  
 Hedgecoth, Darrell L.  
 Henderson, Michael  
 Johnson, Richard  
 Loreda, Juan  
 Maharowski, Victor  
 McCostlin, Larry T.  
 McGregor, Gary  
 Moore, Malcolm M.  
 Morrison, Dan D.  
 Muniz, Sonny  
 Nelms, Jay  
 Plush Jr., William  
 Powell, Anna L.  
 Smith, Steven J.  
 Toodle, Connie

Vazquez, Raul  
 Vazquez, Reynaldo  
 Vibert, Ronald  
 Watkins, Bill  
 Yates, Richard O.

## 11 YEARS

Bonner, Earl  
 Bornholdt, Michael R.  
 Bradshaw, Charles R.  
 Braxton Jr., Charles  
 Brown, Thomas  
 Cerrillo, Virgilio  
 Dean, Tim  
 Denison, Doyle  
 Dominguez, Mario  
 Drew, Edward  
 Eckert, Robert  
 Favela, Jaime  
 Fleming, Johnny R.  
 Fowler, James P.  
 Gause, Johnny L.  
 Goines, Rockie J.  
 Grijalva, Francisco  
 Higgs, Jeffrey S.  
 Kieser, Richard  
 Krieg, Charles  
 Lampkin, Phillip W.  
 Langham, Michael D.

Lewis, Christopher  
 Littleton, Henry  
 Long Jr., James  
 Lockett, Don A.  
 MacDougall, John F.  
 Mantooth II, Richard  
 Miller, Tammie L.  
 Morse, Jackie D.  
 Penciu, Gheorghe  
 Perry, Roger  
 Perry, Suann  
 Rogalski, Richard  
 Ronquillo, Arturo  
 Sage, Michael  
 Seals, Willie  
 Smith, James A.  
 Swearns, Eric  
 Swieczkowski, Walter  
 Texada, Roydell T.  
 Tudor, Walter E.  
 Van Doren, Tony  
 Vaughn, Lawny W.

## 10 YEARS

Arredondo, Roberto  
 Bencker, Ronald  
 Bray, Paul R.  
 Criner, Kevin G.  
 Esparza, Roberto

Felder, William L.  
 Fisher, Robert L.  
 Gill, Baldev  
 Girardi, John  
 Hogan, Kevin  
 Jackson, Robert E.  
 Jewell, Jerry  
 Johnson, Patrick  
 Johnson, Shawn L.  
 Kemnetz, William  
 Kirkpatrick, Joe  
 Klass, Lee  
 Kubisiowski, Maciej  
 Ladd, Peter J.  
 Mathews, Michael  
 McCarty, Robin C.  
 McCarty, Sheila J.  
 McKouen, Douglas R.  
 Mills, Richard  
 Pierre, Wismi  
 Rocha, Quirino  
 Russo, Louis S.  
 Smith, Julius F.  
 Vinyard, Robert A.  
 Warren, Sarah B.  
 Weaver, James C.  
 Westwood, Jack

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Send your ideas and suggestions to:  
[corpcomm@landstar.com](mailto:corpcomm@landstar.com)  
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